





"At the end of the day people won't remember what you said or did, they will remember how you made them feel."

And what better way to bring one's feelings and emotions to life than through a meaningful story?

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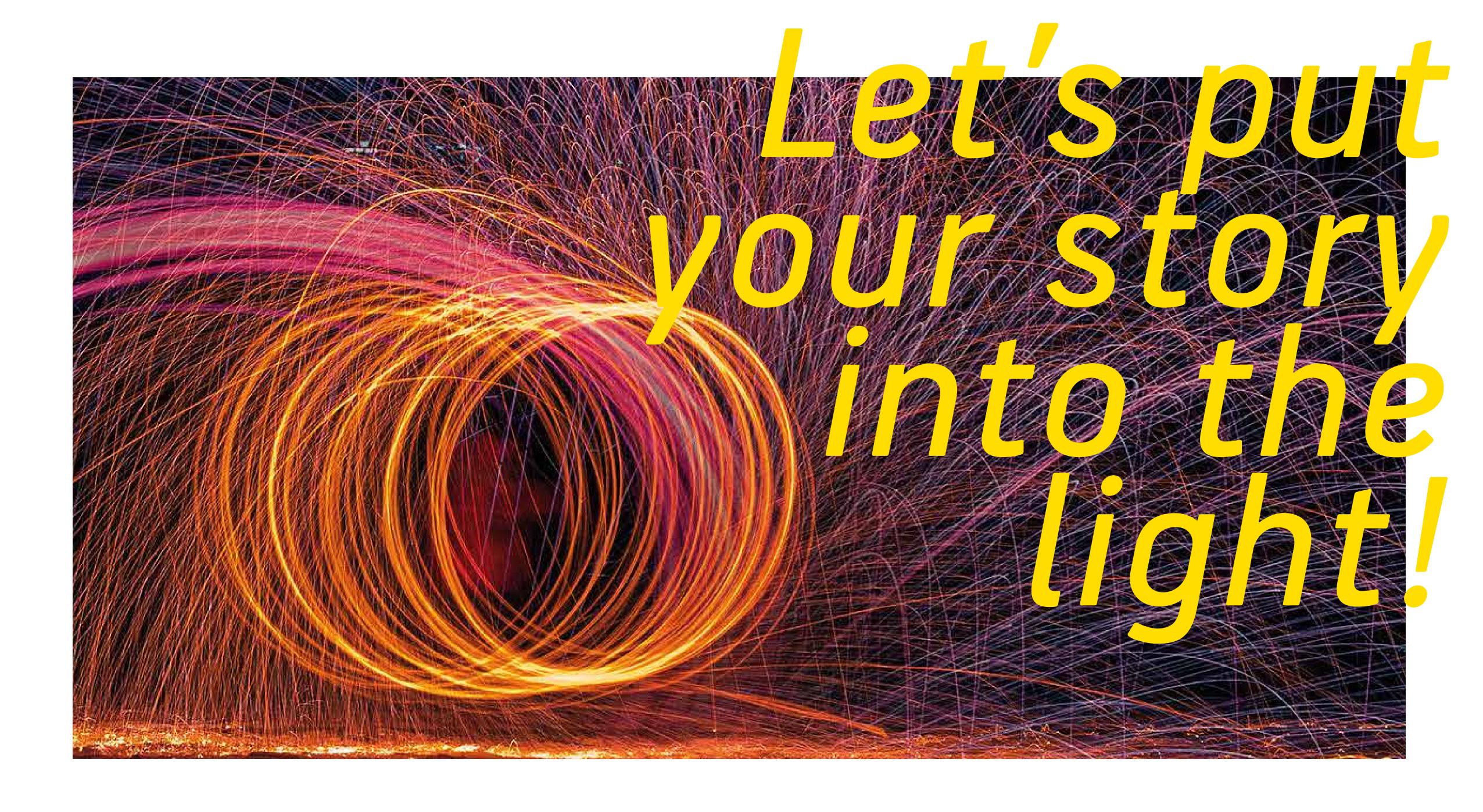


Each of us loves stories. Since we were children. They make us laugh, cry, dare, imagine, think, connect. **They inspire.** We bond with the characters, we become part of the plot.

We believe PR is not much different. It builds emotional connection between brands and people through meaningful stories. And the good thing is that each person, company or brand has a great story awaiting to be told.



















# torytellers

We help clients find their voice, craft their unique story and tell it to the world. In a meaningful way, with the right tools, at the right time, to the right people.

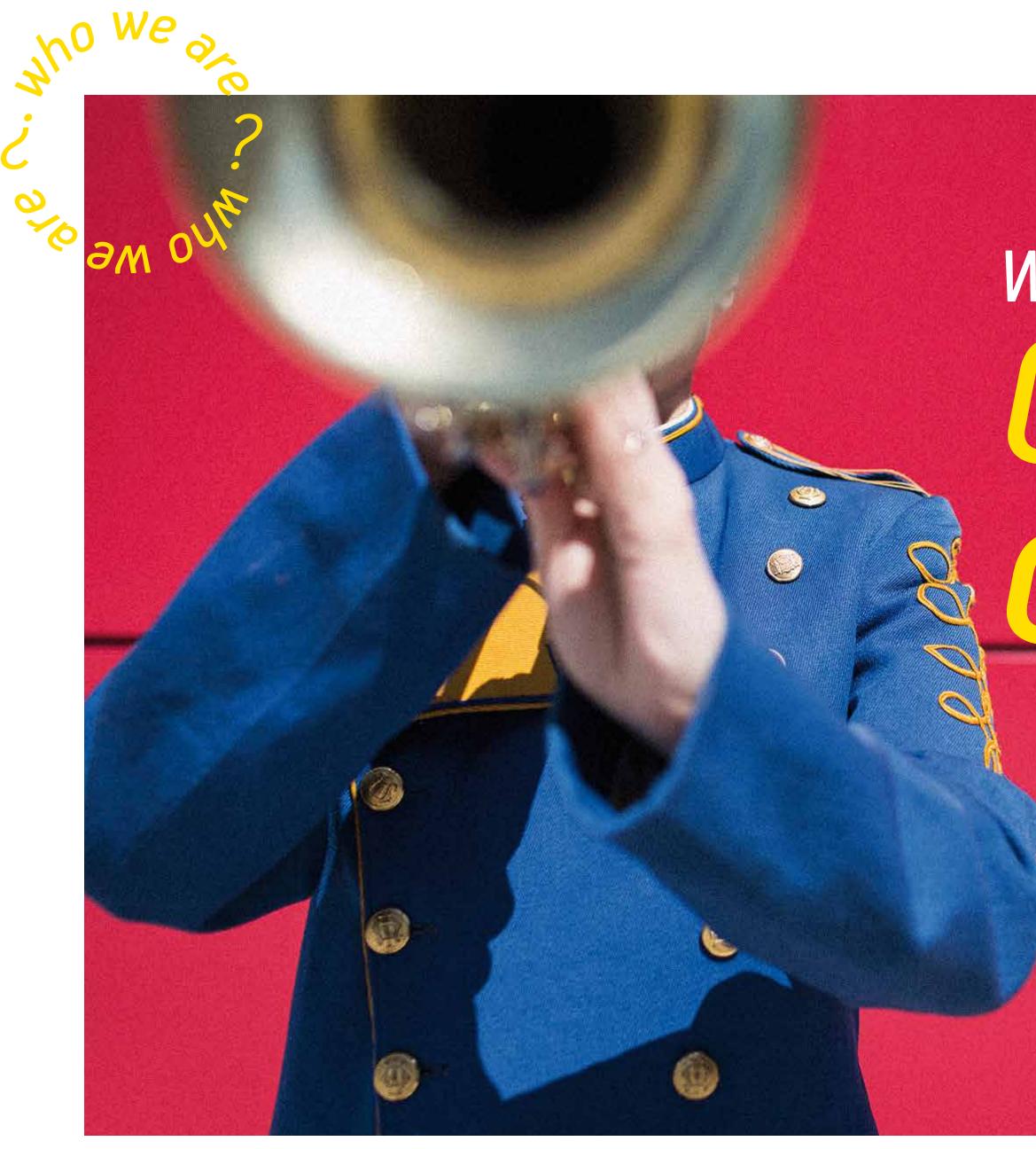




# We are Reople connectors

People are at the core of a business. Whether they are working for it or buying its products. Our communication is human centric, authentic, empathic and kind. We don't send messages, we connect and generate conversation. From human to human.





# We are Creative Ideas Chasers

We seek alternatives and find new approaches. We find ways to open a door, not find reasons why we cannot unlock it.





# We are a Full Service Communication Ogency

Nevertheless, we are not the PR experts and you are not just a client. We don't bring just our minds to this partnership, we bring our hearts.

Your mission becomes ours. We climb mountains together and conquer seas. We challenge together and grow together.





# Doing good in our DNA

Giving back to society and contributing to a better community is what we are passionate about. For us, purpose and sustainability are not just a nowadays trend in PR. It is who we are and how we work.





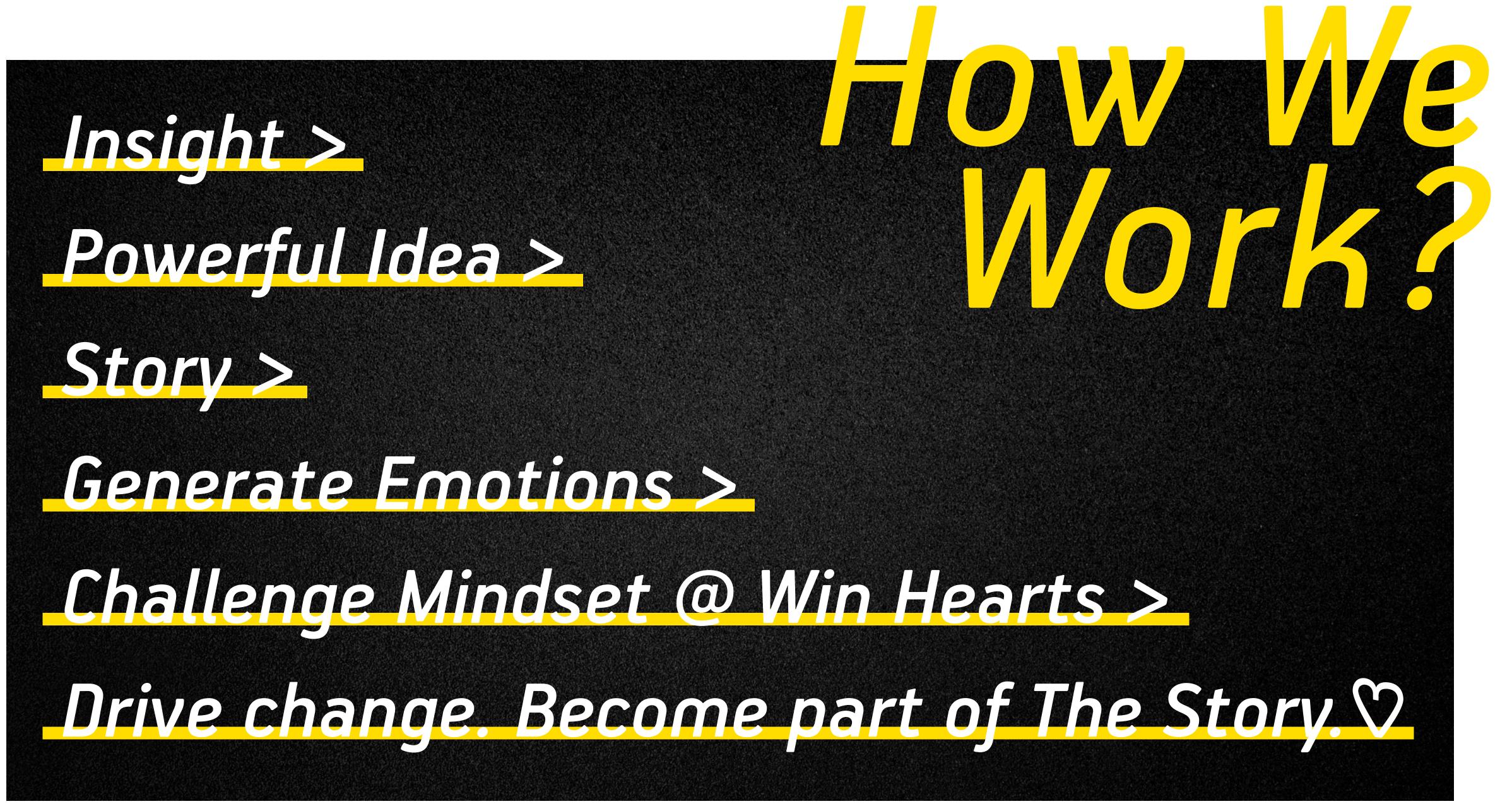














#### **STRATEGY**

Communication is an integrated part of the business. We provide strategic insights for your company in terms of communication.

#### **CORPORATE COMMUNICATION**

We offer an integrated corporate communications approach from reputation management, stakeholders engagement to risk & crisis management.

#### BRAND PR

Winning consumer hearts through innovative campaigns. Create emotional connection between consumers and brands.

#### **COMMUNITY RELATIONS**

As part of the community we work, connecting with its members is key. Give back to them and they give forward to you. We engage with relevant NGOs.



#### SUSTAINABILITY STRATEGY

Sustainability is more than CSR. Is a way of doing good business while, at the same time, doing good for the society. Impact in a positive way.

#### **DIGITAL COMMUNICATION**

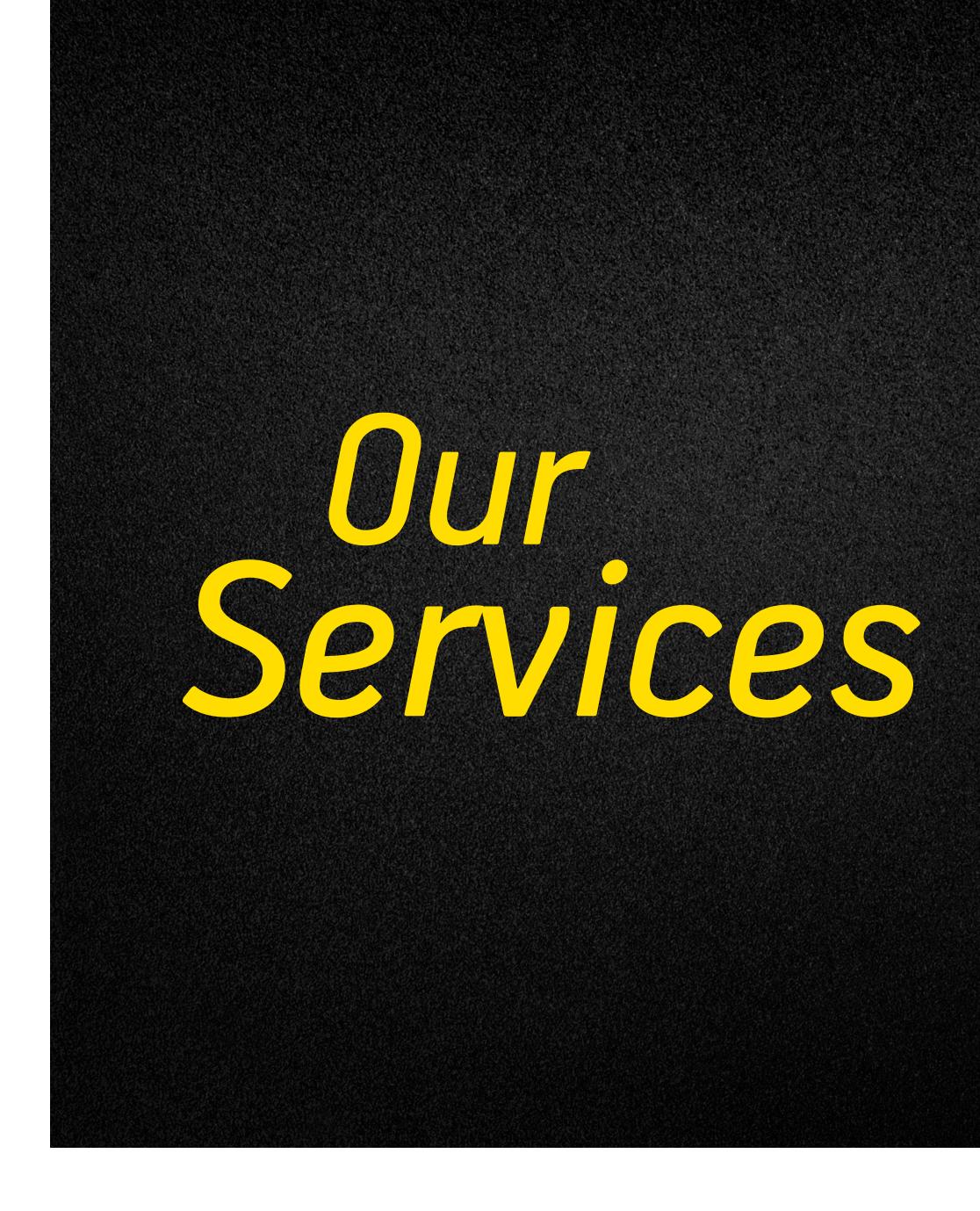
Craft your story for digital environment. Engage with consumers on favorite platforms.

#### **CREATIVE, DESIGN, PRODUCTION**

Craft the creative idea, put it into words, images and videos. Make it visible in the most meaningful way. Make it memorable.

#### **EMPLOYEE COMMUNICATION**

It all starts inside. Engaged employees are the most credible ambassadors outside the company. They are the first audience we target in each communication campaign.



#### EMPLOYER BRANDING

Communicate with your potential employees. Have a pool of talents who would love to work for your company.

#### **DIVERSITY G-INCLUSION**

As Sustainability, Diversity & Inclusion is not just something "nice to have". Is the new normal. Diversity of ages, ethnicity, genders etc.

#### **COMMUNICATION TRAININGS**

All key people within an organization should have communication skills so that they walk the talk, inform, engage with their teams. We provide communication and emotional intelligence training for them.

#### EVENTS

We organize memorable events, from classical gatherings to concept brand events.



# #1



**Overview:** The launch of Kozel beer, an Ursus Breweries brand, in Romania, brought a unique challenge and, at the same time, opportunity for our team: build an innovative and integrated PR launch campaign, where everything is about being unconventional, from brand messages to communication channels and execution.

### Our objectives:

Generate mass awareness around Kozel beer brand launch via mainly unconventional PR; Engage journalists & key opinion leader in the launch campaign to generate organic media coverage and conversation in social media; Position Kozel as a quality, international beer brand, with an authentic, playful tone of voice.

### Our answer:

- A two folded PR campaign with a teasing and reveal phases.
- goat became a hot topic in social media.
- goat joined and let himself be photographed by guests.

**Story highlighted:** Kozel beer brand launch in Romania **Main character:** The one and only – Kozel Goat

In the teasing part, the starting point was the construction of a giant wood goat, 15 meters high, under "Urmeaza" *#cevatapan" headline. The mysterious* 

In the second stage, the Kozel beer was launched in Romania, via an event that took place exactly at the giant wood goat. The key moment: the real

#### Outcome:

Successful launch event, with 200 journalists, influencers and key opinion leaders

- 259 stories on Instagram and 11 posts on Instagram and Facebook 59 articles (earned media) and 8 advertorials (paid media), with a cumulated reach of approximately 4 million people
- A goat who became famous in only 4 weeks, featured in many magazines and social media. Only the Forbes cover is missing. But it might come :)

# Bere țapănă din Cehia



Aboneaza-te

ZF

INFO

Ursus Breweries, liderul pieței berii din România, a adus pe plan local brandul Kozel, cea mai mai bine vândută bere dark din Cehia. "Este cea mai scumpă lansare pe care Ursus Breweries a fácut-o în ultimii ani în România."



Kozel, cea mai bine vândută bere neagră din Cehia, lansată de Ursus în România

WALL-STREET Q



Ionut Sisu

23 Mai 2022 23:16. Companil



Libertatea > Publicitate

LIBER TATEA

#### Ursus Breweries a lansat în România berea Kozel, o bere tapănă din Cehia

De Ringier România, Vineri, 27 mai 2022,





Q Caută







Aprecieri: highlight\_pr și alții cristinamircea.ro @kozelbeer\_ro a venit și în România! O bere ȚAPănă încă din 1874! borleanu.stefan Bucuresti



9 Apreciat de oana\_radu\_eu și încă 529 borleanu.stefan Vine vara, bine îmi pare tapul Kozel e in parcare. De la atâta bere buna m-am a... mai mult 23 mai

iustinpetrescu



V 0 Apreciat de robert.prioteasa și încă 6.604 lustinpetrescu Me and my homie la"Danut" la lansare @kozelbeer\_ro incercand subtil sa nu-l ma \_ mai mult Vezi toate cele 5 comentarii mariciu

București



după foooarte mult timp și pot spune cu s... mai mult







**Story highlighted:** Feel the passion inside with Peroni Nastro Azzurro 0.0% G Aston Martin Aramco Cognizant Formula One™ Team

#### **Overview:**

Sharing the same devotion to connect people around their passions, we built a communication campaign together with Peroni Nastro Azzurro 0.00% alcohol, designed to bring the experience of car racing closer to Romanian fans.

### Influencers, journalists, fans, all united by the same passion, were invited to a multisensory challenge called "IL PITSTOP".

Racing enthusiasts had the great opportunity to meet the Aston Martin Aramco Cognizant Formula 1 car in the parking lot of the Băneasa Shopping Center in Bucharest and in the VIVO mall! Shopping *City from Cluj. The complete sensory experience from the "IL PITSTOP"* stand activated the racing enthusiasts' 5 senses (sight, hearing, smell, taste and touch). The innovative Gmulti-sensory experience was highly appreciated and generated buzz in social media.

# PERONI

#### **Outcome:**

- Important presence of journalists, influencers and racing enthusiasts at the event
- Visibility around social media platforms via relevant influencers
- Influencers Marketing Campaign Total Reach: 200K - Pushing the campaign products to a specific audience to generate buzz about it, through the use of persistent Instagram stories exposure.
- Content created by influencers present at the event generated: 70K reach











ruminucharesi Istronz VIII

















Raiffeisen **Story highlighted:** Raiffeisen Hive

**Overview:** Learning should be fun, interactive and in line with our aspirations. We know that the E-Learning platform is a first step in creating an active learning mindset but what if we thought about more than that? To be a place that inspires you, that stirs your curiosity in a new way, smart, fun? If it were a place where you could choose what to develop, depending on what is important to the company, but also to you? And if what you learn would improve your relationships not only at work?

### Our objectives:

- To develop a visually attractive and relevant universe for the employees, creating a character that represents the platform: drawing it and shaping its personality
- To create awareness and engagement around a new platform intended for Raiffeisen employees by creating a feature visual identity, a name and a character
- To develop a communication plan for a 6 months timeframe

### Our answer:

- materials.
- A visually attractive and relevant platform will exist. icons.

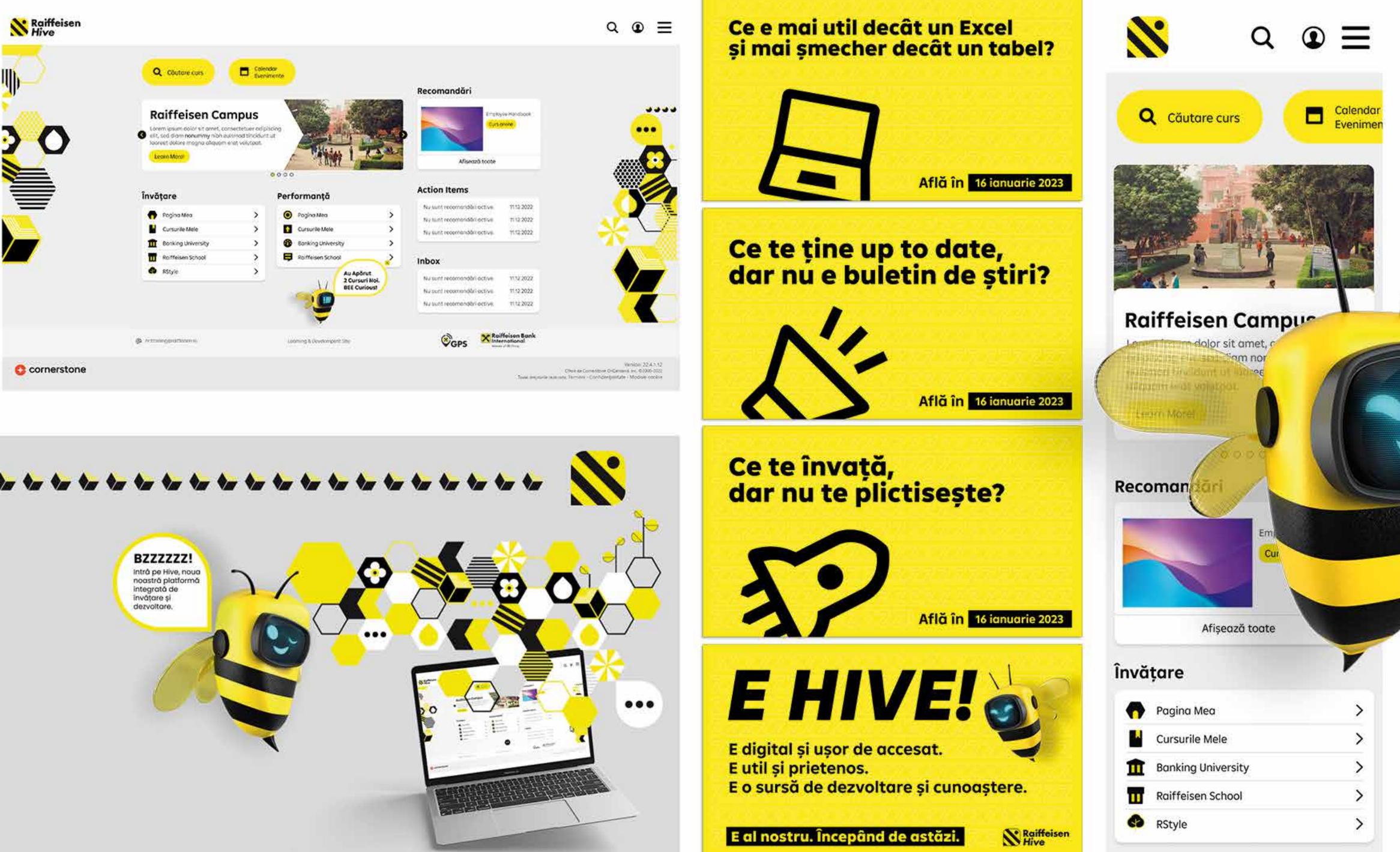
A visual identity for the new platform and declination in all communication

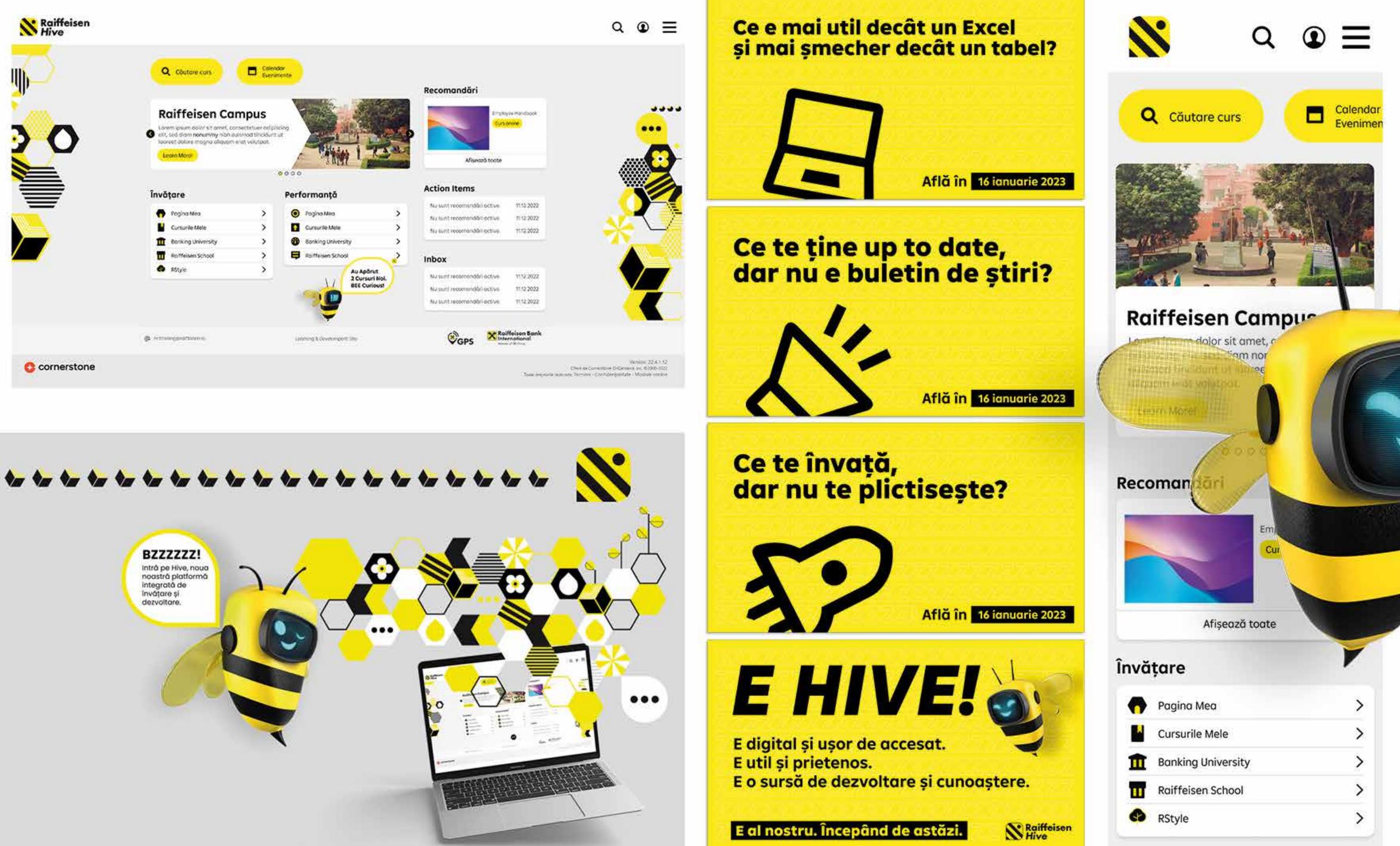
universe for the employees, creating a character that represents the platform. We have chosen to digitalize the bee to make direct reference to the digital environment in which it and the new

Through it we will be able to transmit messages, questions and emotions by using expressions, texts and various

### Outcome:

- Enhancing employees' curiosity, without disclosing to them what is going to happen.
- Generating awareness of the new platform, communicating the benefits and role of the platform.
- Building long-term enthusiasm leading to a proactively usage of the platform on a day-to-day basis.









## MUSICA RICERCATA **Story highlighted:** Musica Ricercata OP.4 Festival

#### **Overview:**

Musica Ricercata is an international artistic collective conceived by Gabriel Bebeșelea who, from its inception, assured the artistic and technical direction of the ensemble, gathering the finest musicians from all over the world and creating diverse and exciting musical programs. We restored the authentic beauty specific to a classical music festival, by translating the artistic vision of master Gabriel Bebeşelea into a creative PR concept full of emotion, that was translated into an integrated communication plan G media partnerships and and a one week series of events, culminating with an extraordinary project, which brings together in a fascinating way more than 120 musicians from Ukraine, Moldova, Romania and other countries in the European Union in order to interpret the most powerful composition that has a pacifist message: Symphony No. 9 "Ode to joy " by Beethoven, as well as a fragment from the opera *"La foresta d'Hermanstad".* 

The 4th edition of the Musica Ricercata festival, "Ramifications" (Sibiu, July 28 - August 1, 2022,) represented a historical event. The concept of the festival was naturally shaped around the ideas of peace and nature.

### Outcome:

5000 participants

50 press articles

250 online publications mentions

Partnerships with key media outlets, sponsors and institutional partners

#### Sum-up video:

https://s.go.ro/afyd8nyy





# vodafone **Story highlighted:** Vodafone. Together We Fuse UP

#### Our objectives:

To deliver an internal communication proposal that drives engagement G performance among Customer Operations employees, in the context of "work from home" environment.

We knew that what employees were missing the most was the fun atmosphere and connection they had in the physical offices. They missed the small talks, the laughs, the coffee breaks, the mutual support. So, the question we asked ourselves was how to bring back that meaningful connection in an online environment?

#### Our answer:

We crafted an online informal office where employees can talk G chat in between calls, as they did at the office, have fun, support each other and celebrate success. We created 4 rooms (Passions, Cafeteria, Open Space and Celebration) and each one of them is unique and has a customized design.

The fun didn't stop here. We had monthly themes G special guests and on Fridays we invited a radio host to engage with employees and debate over hot cancan topics, play music together and take part in various games and challenges. What a way to end the work week and prepare for the weekend, isn't it?

#### Outcome:

We run the project from October to December with the following results:

70 online gatherings, 5 hours of togetherness

Over 2.000 employees participated in the meetings

Rated score of 4.9/5, collected from employees

#### **Open Space Room**



+ ROOMS + Badget + Downloads + FAQ + Need Belgh

#### **Celebration Room**



+ ROOMS + Badges - Downtoans + FAG + Need tells?

#### Cafeteria Room





Premiu destinat oricărul membru FuseUp-

#### Together we are

Welcome to FuseUp powered by Vodafone! Un spațiu virtual menit să aducă mai aproape de noi atmosfera live din birou. Aici vei putea să cunoști și să interacționezi cu restul colegiilor tăi, să participi la diverse activități, să căștigi premii, să te redescoperi pe tine și pasiunile tale, și cel mai important, să creezi noi conexiuni, because together we are just one team, the COPS team.

In cadrul Passions Room, o datà la douà saptemani, vor av FuseUP Mai multe despre regulament aici



In cadrul Celebration Room, o datà pe lunà, vor fi premiate top 3 echipe de Sales. Mai multe despre regulament aici.

#### COMPETITIA SALES EXPRESS (02-03-2022)

Mecanism: Flecare echipă de Sales înscrisă pe FuseUP la parte automat în competiția Sales fu destasoarà pe tot parcursul lunii februarie. In funcție de rezultatele obținute, top 3 echipe vor martie 2022, in cadrul Celebration Room

Premii: Workshop privat de terarii în echipă. Veți afla informații generale despre terarii, plante i și întretinere. Fiecare membru din echipă va primi un kit eu tot ce este necesar pentru particip atelierulur, care va contine: muschi din cupru/negru, plante aeriene; rissp, pretricele în culori din sticlà reciclată de la casele vechi din Sibiu. Ambalajul și instrucțiunile sunt și ele din matei

ROOMS 

 Badges
 Downloads
 FAQ
 Need help?

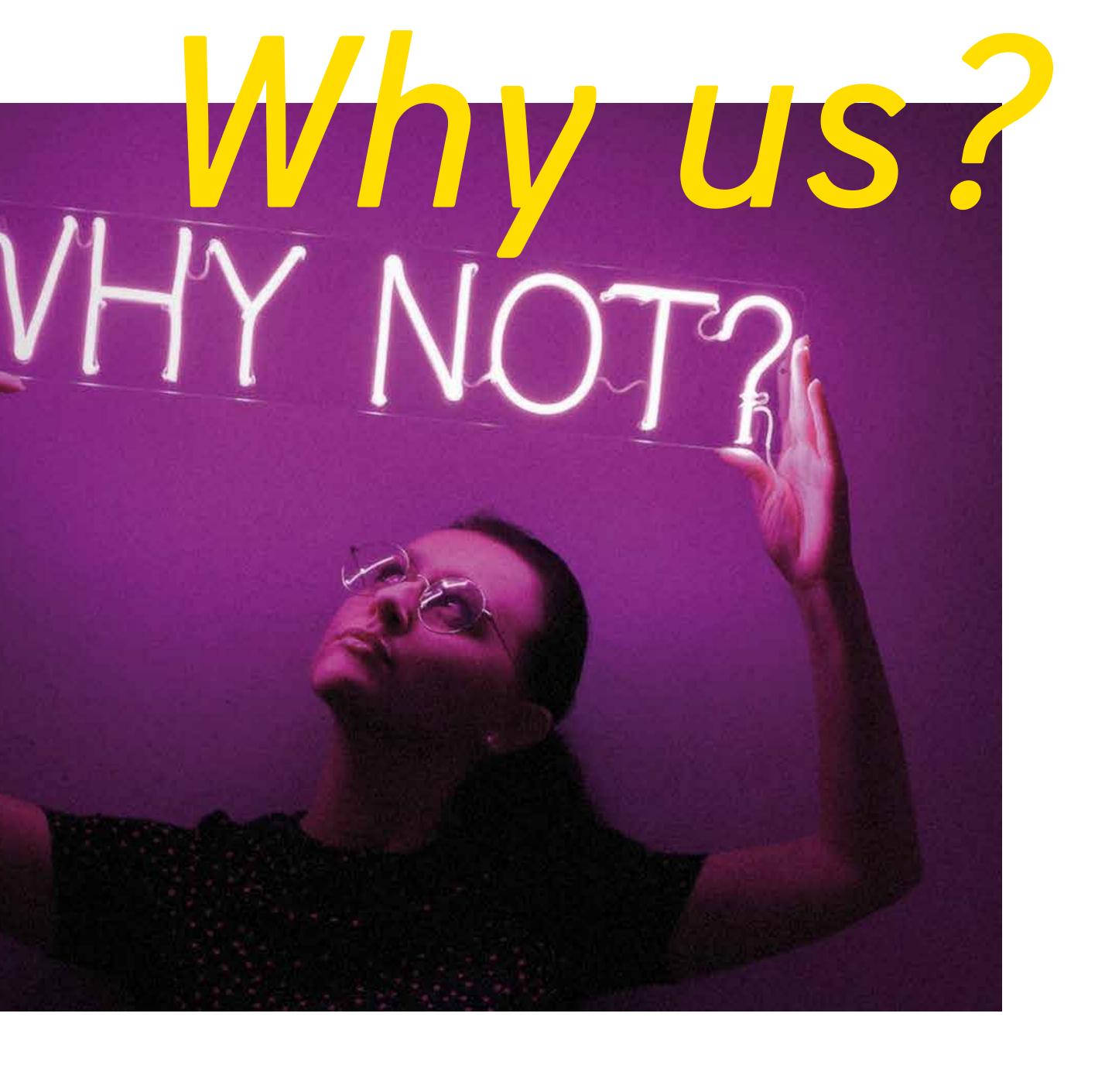


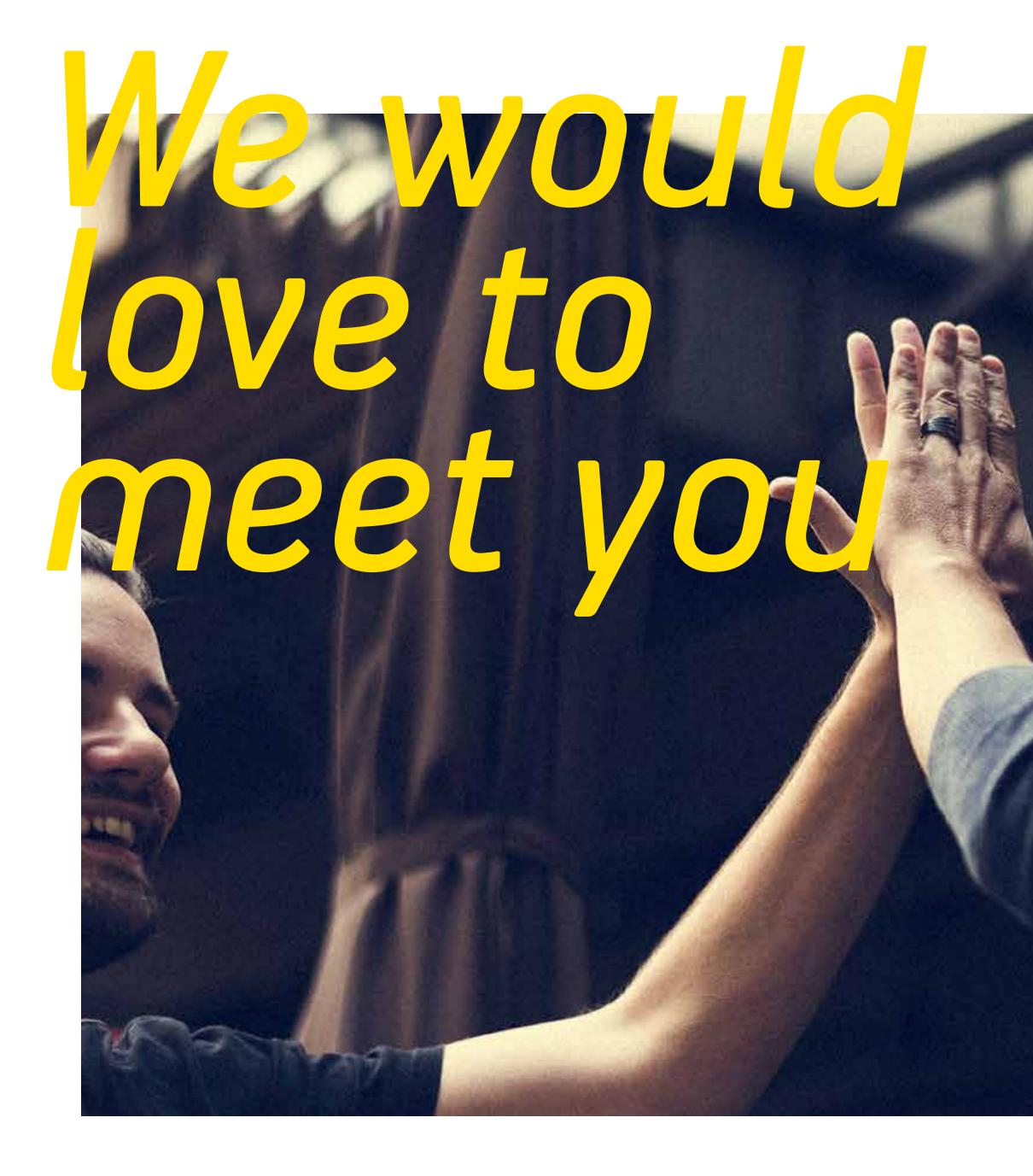


## We understand both sides of the coin: agency G corporation

Part of Highlight Group, a company with relevant BTL experience in the Romanian market, working with various clients from all industries and entrepreneurs.

We bring more than PR expertise: psychology – maximize understanding of consumer motivations and behavior drivers; human resources perspective – understanding the employees motivations, cross-cultural understanding – broad perspective on diversity and inclusion; purpose – we are a purpose driven business, with a commitment of doing good and build true partnerships; storytelling approach – create emotional, authentic connection between brands and people.





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